



CACAO LOGISTICS

A logistics company specializing in "E-Commerce (last mile)" package delivery, integral B2B and B2C transport and delivery services. Based in carrer Gorg, 5, Martorell (Barcelona - Spain). They work with Amazon delivery app software to deliver their packages.



TRANSPORT AND LOGISTICS

**"I AM SURE THAT CROSSCALL IS A GOOD
ALTERNATIVE FOR ANYONE WHO MAKES
AMAZON DELIVERIES"**

3,300
PACKAGES PER DAY

EACH VAN DELIVERS

100
PACKAGES PER DAY
35 DAILY ROUTES

THE CHALLENGE

What was your task?

I needed a device with a long-lasting battery, since the Amazon app uses up a good deal of battery life. These days, Amazon asks us to work with two or even 3 apps that require GPS and bluetooth to be activated for the entire route. So, battery life was a key issue.

I needed to charge the cellphones quickly and easily, and to have the delivery app on the cellphone and in the van.

What is a typical day like for you and your team?

Everything is prepared a day in advance. The routes are loaded into the system the night before until 30 minutes before leaving. The vans, the X-POWERSTATION and cellphones alternate. Each has its own user and password. Our deliveries are made by simply reading the package's QR code using the Amazon app on the cellphone.

How many routes are driven and how many packages are delivered every day?

Each van delivers approximately 100 packages and drives between 45 and 55km every day. My drivers cover approximately 35 routes a day in Barcelona and its suburbs, with a maximum of 60 routes a day.





CORE-M4

“ I tried it and I am very pleased. The function works really well ”



X-CAR PRO



X-POWER STATION

“

The X-POWERSTATION could be a good fit for me. It would get rid of problems when preparing for the next day.

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CROSSCALL SOLUTION

Why did you choose Crosscall?

I have been working in multimode logistics and transport for the past 30 years. I wanted to simplify the processes and I wondered: Isn't there an easier way to charge cellphones? I had cables and chargers everywhere. One day, in MediaMarkt, I heard about Crosscall, which were rugged, resistant telephones, and it caught my attention.

Which Crosscall products do you have?

We have CORE-M4, the X-CAR Pro and the X-POWERSTATION. The X-POWERSTATION, which lets me charge several cellphones at the same time, was really interesting for me, and I thought: This could work for me. It could be a perfect fit. It's going to get rid of a major problem when preparing for the next day.

What does this solution currently offer you?

I tried it and I am very pleased. The function works really well. No complaints. The battery lasts a long time, the whole day. I am sure that this is a good alternative for anyone who makes Amazon deliveries. I recommend it almost every day.

What are your upcoming projects?

Last mile package delivery for businesses such as MediaMarkt, Corte Inglés, AliExpress, etc.

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No complaints. The battery lasts. I recommend it almost every day

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Santiago Jesús Álvarez Ríos
Director of Cacao Logistics SL

